С	ase 1:24-bk-11323-VK Doc 8 Filed 08/13/2 Main Document P		
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7	Proposed Attorneys for Chapter 11 Debtor and Debtor in Possession		
8	UNITED STATES BANKRUPTCY COURT		
9	CENTRAL DISTRICT OF CALIFORNIA		
10	SAN FERNANDO VALLEY DIVISION		
11	In re	Case No. 1:24-bk-11323-VK	
12	Irwin Naturals,	Chapter 11	
13		DEBTOR'S EMERGENCY MOTION FOR ORDER AUTHORIZING JOINT ADMINISTRATION OF CHAPTER 11	
14 15		CASES; MEMORANDUM OF POINTS AND AUTHORITIES AND DECLARATION OF KLEE IRWIN IN	
16		SUPPORT THEREOF	
17		[Fed. R. Bankr. P. 1015; Local Bankruptcy Rules 1015-1(b) and	
18		9013-1(q)]	
19		[Identical Motions Filed in Related Cases]	
20			
21		[No hearing required pursuant to Local Bankruptcy Rules 1015-1(b)	
2223		and 9013-1(q)]	
24	TO THE HONORABLE VICTORIA S. KAUFMAN, UNITED STATES BANKRUPTCY		
25	JUDGE:		
26	Irwin Naturals, a Nevada corporation and the chapter 11 debtor and debtor in possession		
27	herein (the "Debtor" or "Irwin Nevada"), hereby submits this emergency motion for entry of an		
28	order pursuant to Rule 1015(b) of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy		

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- Rules" and each one a "Bankruptcy Rule") and Local Bankruptcy Rule ("LBR") 1015(b) authorizing
- 2 joint administration of the Debtor's case with the bankruptcy case of affiliates and related debtor
- a lentities Irwin Naturals Inc. ("Irwin Canada"), Bankruptcy Case No. 1:24-bk-11324-VK, DAI US
- 4 HoldCo Inc. ("DAI"), Bankruptcy Case No. 1:24-bk-11326-VK, and 5310 Holdings, LLC
- 5 ("Holdings," and collectively with Irwin Nevada, Irwin Canada, and DAI, the "Debtors"),
- 6 Bankruptcy Case No. 1:24-bk-11325-VK. In support of the Motion, the Debtor submits the
- 7 | following Memorandum of Points and Authorities and the attached declaration of Klee Irwin.

MEMORANDUM OF POINTS AND AUTHORITIES

I. INTRODUCTION

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By this Motion, the Debtor seeks to have the Debtors' bankruptcy cases (collectively, the "Cases") jointly administered with the Debtor's bankruptcy case (the "Lead Case"), which will be designated as the lead case. The Debtor is not requesting substantive consolidation of Cases.

Joint administration is appropriate because the Debtors share common management, ownership, overlapping creditors, and common goals for their respective bankruptcy cases. Joint administration of the Cases will maximize the assets of the separate estates for creditors and investors by reducing expenses and will ease the administrative burden on the Court and the parties in interest. Moreover, the Debtor requests relief on an emergency basis because jointly administering the Cases will save parties and the Court significant time and expense with respect to first-day motions the Debtors intend to file shortly. Accordingly, the Debtor respectfully requests that the Court enter an order jointly administering the Cases.

II. FACTUAL BACKGROUND

A. General Case Background

On August 9, 2024 (the "Petition Date"), the Debtors filed voluntary petitions for relief under Chapter 11 of Title 11 of the United States Code (the "Bankruptcy Code"). The Debtors continue to operate their business and manage its affairs as a debtor in possession pursuant to sections 1107(a) and 1108 of the Bankruptcy Code. No trustee, examiner, or committee has been appointed in the Cases.

B. Description of the Debtors' Businesses, Ownership Structure, and Management

Irwin Naturals is a nutraceutical business that has operated successfully for the most part of its history since its inception in 1994. Klee Irwin launched the Irwin Naturals brand as his first line of dietary supplements in 1994. Since that time, Mr. Irwin and his management group have operated the nutraceutical businesses. Irwin Naturals' products are distributed in more than 100,000 retail locations primarily in the United States and Canada, including health food stores such as Whole Foods, along with mass-market retailers such as Costco, Walmart, and CVS.

Irwin Canada is a British Columbia corporation that is acting as the "parent company" of the Debtors. Irwin Canada does not have any employees and only transacted limited business in conjunction with its subsidiaries.

DAI is a wholly owned subsidiary of Irwin Canada. DAI is solely a holding company; it does not have any employees, nor has it transacted any business.

Irwin Nevada was incorporated in 2002 and is a wholly owned subsidiary of DAI. Irwin Nevada is the operating entity through which the nutraceutical business is conducted. Irwin Nevada has management services agreements with Irwin Canada and DAI and through those agreements, legal, accounting, and other support services are offered. Holdings is a wholly owned subsidiary of Irwin Nevada.

Additional information detailing the Debtors' operations and the circumstances leading to the commencement of the Case will be described in greater detail in connection with the soon to be filed first-day motions.

III. DISCUSSION

A. Proposed Procedure for Joint Administration

The Debtor proposes the following procedures for joint administration:

- 1. The use of a single docket (In re Irwin Naturals, Case No. 1:24-bk-11323-VK) for administrative matters, including for the filing, lodging and docketing of pleadings and orders.
- 2. Parties in interest shall be directed to use the caption attached as **Exhibit 1** for each filing. However, each filing shall indicate which of the Debtors is affected by or is a party to the subject filing.

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- 3. Combined notices to creditors and parties in interest.
- 4. The Debtors will file a consolidated list of the 30 largest creditors within two weeks of approval of this Motion.
 - 5. Joint scheduling of hearings on proceedings in the case.
 - 6. Joint financial reporting by the Debtors.
- 7. Joint and several liability of the Debtors' estates for allowed fees and costs of professionals retained in the Debtors' cases.
 - 8. Joint handling of other administrative matters.
- 9. Notice of joint administration of the estates will be separately filed and docketed in each of the Debtors' cases and will be served on all creditors and parties in interest in each case. In Irwin Canada, DAI, and Holdings' dockets, creditors and parties in interest shall be directed to the case docket for the Lead Case, to locate all pleadings filed subsequent to the date on which the Court enters an order granting this Motion.
- 10. Each Debtor shall maintain its own claims register to avoid the confusion that may result if the claims registers were consolidated.
- 11. The Debtors will continue to operate, as they have in the past, as separate and distinct entities, and will continue to maintain separate books and records to reflect all intercompany and third-party transactions during the pendency of the Cases.

B. Emergency and Ex Parte Relief is Justified

LBR 1015-1(b)(1) expressly provides that the Court may enter an order for joint administration without notice or a hearing:

If 2 or more cases are pending before the same judge, an order of joint administration may be entered, without further notice and an opportunity for hearing, upon the filing of a motion for joint administration pursuant to FRBP 1015 and LBR 9013-1(q), supported by a declaration establishing that the joint administration of the cases is warranted, will ease the administrative burden for the court and the parties, and will protect creditors of the different estates against potential conflicts of interest.

LBR 1015-1(b) (emphasis added); *see also* LBR 9013-1(q).

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Notice of the motion for joint administration is not required. Rather, the only notice required is notice of any joint administration *after* the Court grants a motion for joint administration. *See* LBR 1015-1(b)(3).

In the next few days, the Debtors intend to file additional first-day motions in the Cases. Without joint administration, the Debtors must file the same motion in each of their cases necessitating separate hearings before the Court, and service of the identical motions on many of the same parties in interest. A single first-day motion alone would necessitate redundant filings and hearings. Joint administration of the Cases will allow the Debtors to file and serve one motion and obtain a single hearing thereon. Thus, joint administration will save the respective estates and parties significant fees and costs. It will also avoid the potential confusion caused by numerous duplicative filings and will ease the burden on the Court and its staff.

Procedural authorization for granting this Motion on an emergency basis without notice or hearing is found in LBR 1015-1(b) and Bankruptcy Rule 1001, which provides that "[t]hese rules shall be construed to secure the just, speedy, and inexpensive determination of every case and proceeding." The Debtors respectfully submit that, on the facts of these cases, and in light of the Debtors' imminent filing of other first-day motions, emergency relief is both necessary and appropriate and will substantially benefit the Debtors' estates and the Court. Accordingly, the Debtors respectfully request that the Court grant this Motion, on an emergency basis, without notice or hearing.

C. Joint Administrations of the Cases is Appropriate Because the Debtors are Affiliates

Bankruptcy Rule 1015(b) provides, in relevant part, as follows:

If a joint petition or two or more petitions are pending in the same court by or against (1) spouses, or (2) a partnership and one or more of its general partners, or (3) two or more general partners, or (4) a debtor and an affiliate, the court may order a joint administration of the estates. Prior to entering an order the court shall give consideration to protecting creditors of different estates against potential conflicts of interest.

Fed. R. Bankr. P. 1015(b).

Under 11 U.S.C. § 101(2), the term "affiliate" includes:

- (B) corporation 20 percent or more of whose outstanding voting securities are directly or indirectly owned, controlled, or held with power to vote, by the debtor, or by an entity that directly or indirectly owns, controls, or holds with power to vote, 20 percent or more of the outstanding voting securities of the debtor, other than an entity that holds such securities—
- (i) in a fiduciary or agency capacity without sole discretionary power to vote such securities; or
- (ii) solely to secure a debt, if such entity has not in fact exercised such power to vote;
- (C) person whose business is operated under a lease or operating agreement by a debtor, or person substantially all of whose property is operated under an operating agreement with the debtor; or
- (D) entity that operates the business or substantially all of the property of the debtor under a lease or operating agreement.

11 U.S.C. §§ 101(2)(B), (C), and (D).

Here, Irwin Canada is the parent company of the Debtors' organization. DAI is a wholly owned subsidiary of Irwin Canada, Irwin Nevada is a wholly owned subsidiary of DAI, and Holdings is a wholly owned subsidiary of Irwin Nevada. Additionally, the Debtors share common management. Mr. Irwin and his management group manage each of the Debtors. Thus, the Debtors are affiliates as defined by the Bankruptcy Code, and joint administration is appropriate pursuant to Bankruptcy Rule 1015(b).

D. Joint Administration of the Cases Will Increase the Debtors' Chance at Reorganization and Benefit the Estates

Bankruptcy Rule 1015(b) and LBR 1015-1(b) empower this Court to order the joint administration of two or more cases under the Bankruptcy Code. Fed. R. Bankr. P. 1015(b); LBR 1015-1(b). "Joint administration is common when a consolidated group of corporations files for bankruptcy relief. Particularly in chapter 11, the success of one affiliate's reorganization effort may depend on the success of the other affiliates' efforts." *See* 9 *Collier on Bankruptcy*, ¶ 1015.03 (16th ed. 2014).

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The Cases present the classic situation for joint administration as numerous cords of commonality connect the Debtors, militating in favor of the central administration of the Cases. As discussed above, the Debtors are operated by the same individuals. There is also overlap among the creditors and ownership of the Debtors. Irwin Declaration, ¶ 9. Furthermore, the Debtors have a similar goal for the Cases, i.e., the reorganization of their liabilities in a manner consistent with the Bankruptcy Code. *Id.* at ¶ 12. For these reasons, the same issues will likely arise in each of the Cases. Because of the commonalities between the Debtors, the successful resolution of one Case may depend on the outcome of the other, and joint administration will increase the chances of success for the whole enterprise.

Joint administration will avoid wasting resources that would result through the duplication of effort if the Cases were to proceed separately, and the same motions and applications were required to be filed in each case. The Debtors' goal is to maximize the return for creditors and investors, and avoiding unnecessary costs is important to that end. The Debtors' creditors and investors stand to benefit from the increased efficiency of joint administration because the creditors will not be required to review duplicative pleadings that would otherwise be filed in separate cases. Moreover, through joint administration of the Debtors' cases, the Court will be relieved of the burden of having to maintain and review separate dockets and case files for nearly identical pleadings. Thus, joint administration will yield significant administrative and economic benefit to the Debtors, their parties in interest, and the Court.

By reason of the foregoing, joint administration of the Debtors' chapter 11 cases is in the best interests of all interested parties.

E. Joint Administration Will Not Adversely Affect Creditors of the Different Estates

The rights of the Debtors' creditors will not be adversely affected by the joint administration of the Cases. The Debtors are not requesting substantive consolidation in this Motion.

Moreover, as discussed above, the proposed procedures require that the Debtors continue to operate, as they have in the past, as separate and distinct entities, and continue to maintain separate books and records to reflect all intercompany and third-party transactions during the pendency of

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their chapter 11 cases. The Debtors are merely requesting procedural relief and believe that joint administration of the Cases will provide significant benefits to the Court and parties in interest while not impacting the substantive rights of the creditors of the different estates. The joint administration of the cases should, in fact, help parties in interest to protect their respective rights. Because there will be only one case docket, it will be easier for creditors to monitor proceedings that affect each of the Debtors.

Additionally, the Debtors share similar goals and strategies, i.e., the reorganization of their liabilities in a manner consistent with the Bankruptcy Code. The resolution of the debt owed by one Debtor may be impacted by the outcome of another Debtors' case. Irwin Declaration, ¶ 13. If a conflict of interest arises after an order authorizing joint administration is entered by the Court, Bankruptcy Rule 1015(c) provides the Court with a mechanism for protecting creditors: "When an order for consolidation or joint administration of a joint case or two or more cases is entered pursuant to this rule, while protecting the rights of the parties under the Code, the court may enter orders as may tend to avoid unnecessary costs and delay." Thus, the Court can address any conflicts that may arise after the joint administration of the Cases.

The Motion should be granted because it will provide greater protection to creditors' rights, and in the event that conflicts arise after an order authorizing joint administration is entered, Rule 1015(c) provides the Court with a mechanism to fashion a remedy.

IV. CONCLUSION

Based on the foregoing, the Debtor respectfully requests that the Court enter an order granting the Motion in its entirety, authorizing joint administration of the Debtors' Cases as provided herein, and granting such other and further relief as the Court deems just and proper under the circumstances.

24 DATED: August 13, 2024

BG Law LLP

By: /s/ Susan K. Seflin
David M. Poitras
Susan K. Seflin
Jessica S. Wellington
Proposed Attorneys for Chapter 11 Debtor

and Debtor in Possession

DECLARATION OF KLEE IRWIN

I, Klee Irwin, declare as follows:

- 1. I am the founder and Chief Executive Officer of Irwin Naturals Inc., a British Columbia corporation ("Irwin Canada"), and founder and principal of Irwin Naturals, a Nevada corporation ("Irwin Nevada"), DAI US HoldCo Inc. ("DAI"), and 5310 Holding, LLC ("Holdings," and collectively with Irwin Nevada, Irwin Canada, and DAI, the "Debtors"). I know each of the following facts to be true of my own personal knowledge, except as otherwise stated, and if called as a witness, I could and would competently testify with respect thereto.
- I make this declaration in support of the Motion to which it is appended. Unless
 otherwise defined in this declaration, all terms defined in the Motion are incorporated herein by this
 reference.
- 3. Irwin Naturals is a nutraceutical business that has operated successfully for the most part of its history since its inception in 1994. I launched the Irwin Naturals brand as my first line of dietary supplements in 1994. Since that time, my management group and I have operated the nutraceutical businesses.
- 4. Irwin Naturals' products are distributed in more than 100,000 retail locations primarily in the United States and Canada, including health food stores such as Whole Foods, along with mass-market retailers such as Costco, Walmart, and CVS.
- 5. Irwin Canada is a British Columbia corporation that is acting as the "parent company" of the Debtors. Irwin Canada does not have any employees and only transacted limited business in conjunction with its subsidiaries.
- 6. DAI is a wholly owned subsidiary of Irwin Canada. DAI is solely a holding company; it does not have any employees, nor has it transacted any business.
- 7. Irwin Nevada was incorporated in 2002 and is a wholly owned subsidiary of DAI. Irwin Nevada is the operating entity through which the nutraceutical business is conducted. Irwin Nevada has management services agreements with Irwin Canada and DAI and through those agreements, legal, accounting, and other support services are offered.
 - 8. Holdings is a wholly owned subsidiary of Irwin Nevada.

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- 9. As the principal of the Debtors, I have knowledge of the Debtors' operations, assets, and liabilities. The Debtors share common management, ownership, overlapping creditors, and common goals for their respective bankruptcy cases.
- 10. Based on my understanding of the commonalities among the Debtors' ownership and creditors, I believe that joint administration of the Cases is appropriate and will ease the administrative burden for the Court and the parties in several ways.
- 11. Joint administration will avoid the unnecessary duplication of filings in the Cases and will ease the administrative burden on and reduce confusion for creditors. Without joint administration, creditors will be served with and have to review multiple (and duplicative) pleadings filed in the separate cases. Joint administration will also relieve the Court of the burden of maintaining and reviewing separate dockets and case files for nearly identical pleadings.
- 12. I believe that the overall strategy for the Debtors is the same, i.e., the reorganization of their liabilities in a manner consistent with the Bankruptcy Code. Because the Debtors share overlapping creditors, the resolution of the debt owed by one Debtor may be impacted by the outcome of other Debtors' case.
- 13. I believe because of the commonalities between the Debtors, the successful resolution of one Case may depend on the outcome of the another, and joint administration will increase the chances of success for the whole enterprise.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 13th day of August, 2024, at Topanga, California.

Klee Irwin

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1 2 3 4 5 6 7 8 9	DAVID M. POITRAS – Bar No. 141309 SUSAN K. SEFLIN - Bar No. 213865 JESSICA S. WELLINGTON - Bar No. 324477 BG LAW LLP 21650 Oxnard Street, Suite 500 Woodland Hills, CA 91367 Telephone: (818) 827-9000 Facsimile: (818) 827-9099 Email: dpoitras@bg.law				
	In re	Case No. 1:24-bk-11323-VK			
11	Irwin Naturals <i>et al.</i> ,	Chapter 11			
13	Debtors and Debtors	Jointly Administered With:			
13	in Possession.	Case No. 1:24-bk-11324-VK			
15		Case No. 1:24-bk-11325-VK			
	☐ Affects Irwin Naturals	Case No. 1:24-bk-11326-VK			
16	☐ Affects Irwin Naturals Inc.				
17	☐ Affects 5310 Holdings, LLC	[TITLE TO APPEAR HERE]			
18	☐ Affects DAI US HoldCo Inc.				
19	☐ Affects All Debtors				
20					
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PROOF OF SERVICE OF DOCUMENT

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is: 21650 Oxnard St., Suite 500, Woodland Hills, CA 91367

A true and correct copy of the foregoing document entitled: <u>Debtor's Emergency Motion for Order Authorizing Joint Administration of Chapter 11 Cases; Memorandum of Points and Authorities and Declaration of Klee Irwin in Support Thereof will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner stated below:</u>

- 1. <u>TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING (NEF)</u>: Pursuant to controlling General Orders and LBR, the foregoing document will be served by the court via NEF and hyperlink to the document. On <u>August 13, 2024</u>, I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following persons are on the Electronic Mail Notice List to receive NEF transmission at the email addresses stated below:
 - Katherine Bunker kate.bunker@usdoj.gov
 - **Jonathan Seligmann Shenson** jshenson@greenbergglusker.com, calendar@greenbergglusker.com;cmillerwatkins@greenbergglusker.com
 - United States Trustee (SV) ustpregion16.wh.ecf@usdoj.gov

	☐ Service information continued on attached page
2. SERVED BY UNITED STATES MAIL: On (date), I served the following persons and case or adversary proceeding by placing a true and correct copy first class, postage prepaid, and addressed as follows. Listing the judge will be completed no later than 24 hours after the document	e judge here constitutes a declaration that mailing to the
3. SERVED BY PERSONAL DELIVERY, OVERNIGHT MAIL, For each person or entity served): Pursuant to F.R.Civ.P. 5 and/othe following persons and/or entities by personal delivery, overnisuch service method), by facsimile transmission and/or email as that personal delivery on, or overnight mail to, the judge will be ofiled.	or controlling LBR, on (<i>date</i>), I served ight mail service, or (for those who consented in writing to follows. Listing the judge here constitutes a declaration
I declare under penalty of perjury under the laws of the United S	☐ Service information continued on attached page tates that the foregoing is true and correct.
8/13/2024 Susan K. Seflin Date Printed Name	/s/ Susan K. Seflin Signature

This form is mandatory. It has been approved for use by the United States Bankruptcy Court for the Central District of California.